

TERMS OF REFERENCE-PART A

EU/OACPS Partnership on a resource mobilisation strategy for development financing in OACPS countries

SIMPLIFIED PROCEDURE

1. BACKGROUND INFORMATION

The OACPS is an organisation created by the Georgetown Agreement in 1975 and revised in 2019. It is composed of 79 developing states, of which 48 are from sub-Saharan Africa, 16 from the Caribbean and 15 from the Pacific.

For the past four decades, the OACPS has been the centre of gravity of its member states' cooperation with the European Union (EU), which has encompassed the successive ACP-EU partnership agreements, known respectively as the Yaoundé Convention, the Lomé Convention and the Cotonou Partnership Agreement. These partnership agreements were accompanied, for their implementation, by a specific financial protocol, known as the European Development Fund (EDF). The 11th and last EDF under the Cotonou Partnership Agreement ended on 31 December 2020.

1.1. The objectives of the OACPS

The main objectives of the OACPS include:

- promote the actions of its Member States to eradicate poverty, achieve sustainable development and take full advantage of partnerships by enhancing their gradual and effective participation in the world economy;
- promote and strengthen unity and solidarity among OACPS members and understanding among their peoples;
- consolidate, strengthen and preserve peace and stability as prerequisites for the improvement of the welfare of the peoples of the OACPS in a democratic and free environment;
- to provide a forum for the formulation and coordination of common positions on global development issues;
- to advocate a fair, equitable and rule-based multilateral system that contributes to the economic growth and sustainable development of OACPS members;

- to build strategic relationships and partnerships with parties, including in the South, as well as with regional and international organisations, with a view to forging a global consensus in favour of South-South and Triangular cooperation, etc.

1.2. The OACPS Secretariat

It is headed by a Secretary General. The main areas of its mandate include: i) the implementation of the decisions of the OACPS organs, including the Summit of Heads of State and Government, the Council of Ministers, the Sectoral Ministerial Committees, the Parliamentary Assembly and the Committee of Ambassadors; and ii) the implementation, where appropriate, of agreements with development partners and the provision of services to the OACPS organs and, where appropriate, to the joint institutions established with all external parties, including the EU.

To this end, the Secretariat shall provide good quality technical and administrative support and services to the OACPS bodies and joint institutions. It carries out the tasks entrusted to it by the various OACPS bodies through the implementation of decisions taken, agreements concluded with partners and its own initiatives aimed at contributing to the smooth implementation of the Organisation's tasks. In addition, the Secretariat acts as a co-secretariat of the joint institutions, in liaison with both parties, and participates in the elaboration of joint technical documents. It aims to become a Centre of Excellence, in line with the new vision of the OACPS instilled by the Nguvu Ya Pamoja Declaration of Heads of State and Government in Nairobi in December 2019.

1.3. The rationale for the mission

The financial resources of the OACPS are derived from the contributions of its Member States and the returns on investment generated by the OACPS-ETF, established in December 2019. While Member States' contributions are used to finance the running costs of the Secretariat, the resources generated by the activities of the ETF are intended to finance the OACPS's operational programmes and projects in addition to the Secretariat's budget. Although the DDF is an innovation and a step forward in the mobilisation of resources for the OACPS, it should be noted that it is still new and in the process of being set up. The expected resources are still unpredictable and are to be expected in the medium and long term.

The mobilisation of resources within the OACPS for the financing of programmes and projects is, to date, limited to grants awarded by the EU under the successive ACP-EU partnership agreements through the EDF, a specific financial instrument dedicated to the financing of OACPS-EU cooperation. These EU grants are used both to support the functioning of the Secretariat and, more importantly, to finance projects and programmes in the member states.

Apart from the EDF, no other approach to mobilising resources for development financing has been envisaged by the OACPS to date. The reason for this is simple: the grant guarantee provided by the EDF that accompanies the various partnership agreements negotiated and

signed between the OACPS and the EU. This funding mechanism explains why, for the sake of predictability and efficiency, the emphasis has been placed on EDF programming and management rather than on the mobilisation of other resources.

However, the end of the Cotonou Partnership Agreement, and above all the end of the EDF in December 2020, has substantially changed the legal and institutional basis for financing OACPS-EU cooperation and has brought about a break. The new partnership agreement between the EU and its member states and the OACPS states does not have a specific financial protocol for its implementation. Although the Neighbourhood, Development Cooperation and International Cooperation Instrument (NDICI), or Europe in the World, will be used to finance OACPS-EU cooperation under the new agreement, it must be admitted that the legal framework is completely different. The new agreement does not mention the IVCDI, which is an internal EU instrument for the financing of all its external action and not specifically for OACPS-EU cooperation. The principles of co-decision and co-management that characterised the EDF and its effectiveness have disappeared from this new instrument, which is subject to the EU's financial rules.

These major changes and the growing financing needs of OACPS member states have given clear signals that the OACPS needs to diversify and mobilise new resources, in addition to the financing mechanisms provided by the NDICI, to help finance projects and programmes in member countries.

2. OBJECTIVE AND EXPECTED RESULTS

2.1. The general objective

The overall objective of the assignment is to contribute to development financing in OACPS member countries for the achievement of the Sustainable Development Goals (SDGs).

2.2 . The specific objective

The specific objective of the assignment is to develop a resource mobilisation strategy for development financing in OACPS member countries.

2.3 . Specific work of the consultant

The consultant's work will be carried out in close collaboration with the Macroeconomics, Financing for Development and Programming Department (MFDP) of the Secretariat.

It will consist of :

2.3.1. reviewing the current situation of resource mobilisation within the OACPS;

2.3.2. mapping the development finance landscape

2.3.3. identifying best practices in resource mobilisation in similar international organisations;

2.3.4. developing scenarios and a resource mobilisation strategy paper for the OACPS;

2.3.5. proposing capacity building for the OACPS resource mobilisation department.

2.4. Expected outcome of the mission

The resource mobilisation strategy document for development financing in OACPS member countries is available.

2.5. Language of the specific contract

The working language is French.

3. LOGISTICS AND TIMETABLE

Refer to part B of the Terms of Reference.

4. REQUIREMENTS

Refer to part B of the Terms of Reference.

5. REPORTS

Refer to part B of the Terms of Reference.

6. MONITORING AND EVALUATION

Definition of indicators

- Timely submission of the draft final report to the Contracting Authority;
- Faithful compliance with the milestones and activities programmed in accordance with the schedule of activities;
- Justification, structure and coherence of the draft report.

7. PRACTICAL INFORMATION

For any clarification and information, please contact the following persons

Mrs Banata Tchalé Sow: bsow@acp.int

Bagnenou Lamien: lamien@acp.int

TERMS OF REFERENCE - PART B

CONTEXTUAL ELEMENTS

1. Beneficiary area

The beneficiary organisation is OACPS. Its headquarters are in Brussels, Belgium, Rue de l'Aqueduc 118, 1050 Brussels. For more information, please visit www.acp.int

2. Contracting Authority

The Contracting Authority is the OEACPS Secretariat.

3. Language of the contract

The language of the contract is French. An executive summary in English will however be required for all documents and reports.

LOCATION AND DURATION

4. Location

The project will be located at the OACPS headquarters in Brussels, Belgium, Rue de l'Aqueduc 118, 1050 Brussels.

5. Start date and duration of implementation

The indicative start date of the assignment is at the latest two (2) days after the signature of the contract and the implementation period is 70 working days at the rate of 5 days per week from the start date.

REQUEST, NEED OR REQUIREMENT

6. Expertise required

For this assignment, a Senior Expert in Development Finance is required:

- General description of the assignment: The Expert is expected to (1) draft a resource mobilisation strategy paper for the OEACPS Secretariat for development financing in its Member States, (2) present it to the OACPS Secretariat and the CFD Sub-Committee, (3) incorporate comments and finalise the strategy paper.
- Expert category: at least 12 years of experience.

- **Qualifications and skills required:** Hold an advanced university degree in development finance, economics, management or law. Sound knowledge in the field of development finance in OACPS countries.
- **General professional experience:** at least 12 years of experience in the field of development finance and at least 10 years in the field of resource mobilisation for development finance in developing or transition countries.
- **Specific experience required:** at least two or three references for studies, policy or strategy papers in the field of development finance and resource mobilisation for developing countries. Experience in an OACPS country would be an advantage.
- **Language skills:** Strong oral and written communication skills in French are required. Knowledge of English is an advantage.
- **Minimum number of working days:** 70 working days.

7. Incidental Expenses

No incidental expenses are foreseen for this contract.

8. Lump sum

No lump sum is foreseen for this contract.

9. Audit of expenses

No expenditure verification report is required.

RE PORTS AND SUBMISSION

10. Required reports and deliverables

Titre	Content	Language	Deadline for submission
Initial Report	<ul style="list-style-type: none"> • Consultant's understanding of the assignment. • Methodology for the resource mobilisation strategy and intervention logic. • Tools, data sources, proposed procedures to be used in the preparation of the strategy. • Schedule of tasks, activities, deliverables and identification of key issues. 	French	10 days + 2 days to incorporate comments
Progress Report	<ul style="list-style-type: none"> • Conclusions and recommendations to be presented to the Secretariat and SC CFD during a validation meeting to be organised no later than six (6) weeks after the start of the mission for observation at a date to be agreed at the inception meeting. • Executive summary describing the main results obtained, the activities carried out and the conclusions and recommendations. 	French	20 days + 2 days to incorporate observations
Draft final report	<ul style="list-style-type: none"> • Incorporation of comments from the OACPS and the Contracting Authority. • Delivery of the draft final report in French in three (3) copies in hard copy and electronic form to the Secretariat within the stipulated timeframe. • Submission of three (3) hard and electronic copies in English within the stipulated timeframe once the draft final report in French has been accepted. • Executive summary in English and French of key messages and recommendations. 	English and French	20 days + 2 days to incorporate comments
Final report	<ul style="list-style-type: none"> • Final strategy paper on resource mobilisation for development finance in OACPS countries. 	French and English	14 days to finalise and deliver the final report in both languages (FR&EN)